



**SCHOOLS AND LIBRARIES APPLICANT TRAINING**  
**HELPING YOU TO SUCCEED**

**Agenda**

Session Times	Beginners Track	Special Topics Track	Advanced Track
8:30 am-8:50 am	State of the E-rate <b>Presenter:</b> Mel Blackwell		
8:50 am-10:00 am	Beginners Session <b>Presenter:</b> John Noran	Audit Response <b>Presenter:</b> Eric Flock	Advanced PIA Review <b>Presenter:</b> Leslie Fullwood
10:00 am-10:45 am	Understanding Eligible Services <b>Presenter:</b> Eric Flock	CIPA <b>Presenter:</b> John Noran	Issues in Competitive Bidding <b>Presenter:</b> Catriona Ayer
10:45 am-11:00 am	<b>Morning Break</b>		
11:00 am-11:45 am	Website Tour <b>Presenter:</b> John Noran	Precommitment Corrections <b>Presenter:</b> Leslie Fullwood	Advanced Eligible Services <b>Presenter:</b> Eric Flock
11:45 am-1:15 pm	<b>Lunch Session Presentation</b> <b>Topic:</b> Program Compliance <b>Presenter:</b> Catriona Ayer		
1:15 pm-2:00 pm	Calculating Discounts <b>Presenter:</b> Catriona Ayer	Audit Response <b>Presenter:</b> Eric Flock	Contracts <b>Presenter:</b> Leslie Fullwood
2:00 pm-2:15 pm	<b>Afternoon Break</b>		
2:15 pm-3:15 pm	Understanding PIA Review <b>Presenter:</b> Leslie Fullwood	Invoicing <b>Presenter:</b> John Noran	Calculating Discounts <b>Presenter:</b> Catriona Ayer
3:15 pm-4:00 pm	Wrap-Up and Questions <b>All Staff</b>		