

**Request for Quotes (RFQ)  
IT-24-091 – CyberArk Licenses**

**SOLICITATION INFORMATION**

Method of Solicitation: Request for Quotes (RFQ)  
 Solicitation Number: IT-24-091  
 Period of Performance: 8/6/2024 to 8/5/2026  
 RFQ Issue Date: May 13, 2024  
 RFQ Due Date: June 13, 2024, by 11:00 AM ET

**CONTRACT TO BE ISSUED BY**

Universal Service Administrative Co.  
 700 12<sup>th</sup> Street, NW, Suite 900  
 Washington, D.C. 20005

**CONTACT INFORMATION**

USAC CONTACT INFORMATION	OFFEROR CONTACT INFORMATION
Dania Powers Procurement Specialist P: 202-414-2734 E: Dania.powers@usac.org and procurement@usac.org	(complete) Name: _____ POC: _____ POC Title: _____ POC Phone: _____ POC Email: _____ Address: _____

**OFFEROR SIGNATURE**

\_\_\_\_\_  
 Name and Title

\_\_\_\_\_  
 Date

## 1. REQUIREMENTS

The purpose of this procurement is to purchase **CyberArk Licenses**. A full description of the products/services required by this RFQ is set forth in **Attachment 1 – Bid Sheet**.

Contractor shall provide the **CyberArk** products/services at the fixed prices set forth in **Attachment 1 – Bid Sheet**.

Contractor must be an authorized **CyberArk** Partner/Reseller capable of ordering and providing the required products/services at the time of award selection. Contractor shall provide USAC with the complete (not partial) version specifications and quantities of the required line items identified on **Attachment 1 – Bid Sheet**. Most recent commercially available versions and releases must be supplied. New items only; no refurbished, grey market, or previously used items will be accepted. Grey market is defined as trade of a commodity through distribution channels which are legal but are unofficial, unauthorized, or unintended by the original manufacturer.

## 2. PERIOD OF PERFORMANCE

Service period shall be 8/6/2024 – 8/5/2026. See **Attachment 1**.

## 3. COMPANY PROFILE

USAC is a not-for-profit Delaware corporation operating under the oversight of the FCC. USAC is not a federal agency, a government corporation, a government-controlled corporation, or other establishment in the Executive Branch of the United States government. USAC is not a contractor to the federal government. The Contract awarded as a result of this RFQ will not be a subcontract under a federal prime contract. USAC does, however, conduct its procurements in accordance with the terms of a Memorandum of Understanding with the FCC, which requires USAC to adhere to the following provisions from the Code of Federal Regulations: 2 C.F.R. §§ 200.318-321; 200.324; 200.326-327 and App. II to C.F.R. Part 200 (collectively “Procurement Regulations”).

## 4. INSTRUCTIONS FOR QUOTE SUBMISSION

Offeror’s quote shall include the following:

1. Solicitation number.
2. Name, address and telephone number of the Offeror.
3. Company TIN and Unique Entity ID number.
4. A quote that includes all line items in **Attachment 1 – Bid Sheet** and description of goods and/or services being offered in sufficient detail to evaluate compliance with the requirements in the solicitation.
5. The official letter of authorization from the manufacturer confirming that Offeror is, and will be, an authorized partner or reseller of **CyberArk** products and services as of the date(s) of award and time of delivery.
6. Completion of Attachment 2 - Supply Chain Risk Management Questionnaire, if it is attached to and required by this RFQ.

Although Attachment 1 – Bid Sheet breaks out different items, this is a firm-fixed-price contract and, ultimately, the total firm-fixed-price amount will be considered when reviewing the quotes. Offeror’s quoted price must include the following:

1. All applicable federal, state, and local sales, use, and excise taxes.
2. All costs for configuration of equipment, if applicable.
3. All other costs (i.e. labeling, packaging, packing, loading, storage, insurance, etc.).

**Please email quotes to [Procurement@usac.org](mailto:Procurement@usac.org) and copy [Dania.Powers@usac.org](mailto:Dania.Powers@usac.org). Quotes must be received by USAC no later than June 13, 2024 at 11:00 AM ET.** USAC reserves the right to amend, revise or cancel this RFQ at any time at the sole discretion of USAC and no legal or other obligations are assumed by USAC by virtue of the issuance of this RFQ, including any commitment to procure the products or services sought herein.

USAC will evaluate all quotes that are submitted in compliance with the requirements of this RFQ. USAC will issue a purchase order to the responsible Offeror(s) submitting the lowest priced technically acceptable quote.

In order to be deemed responsible, a prospective contractor must have adequate resources to perform the contract and a satisfactory record of integrity and business ethics. A responsible offeror will be deemed technically acceptable if: (1) it is a **CyberArk** partner or reseller at the time of submission of its quote and at time of award; *and* (2) it proposes to provide, and has the apparent capability to provide, all the items identified in **Attachment 1 – Bid Sheet** in accordance with the terms of this RFQ, including the [USAC's General Terms and Conditions](#) and all attachments hereto. By submitting a quote in response to this solicitation, Offeror certifies that it agrees to the USAC’s General Terms and Conditions. [USAC's General Terms and Conditions](#) take precedence over any terms and conditions submitted in response to this solicitation.