



# Annual Form Training

Block 3 – Wholesale Revenue

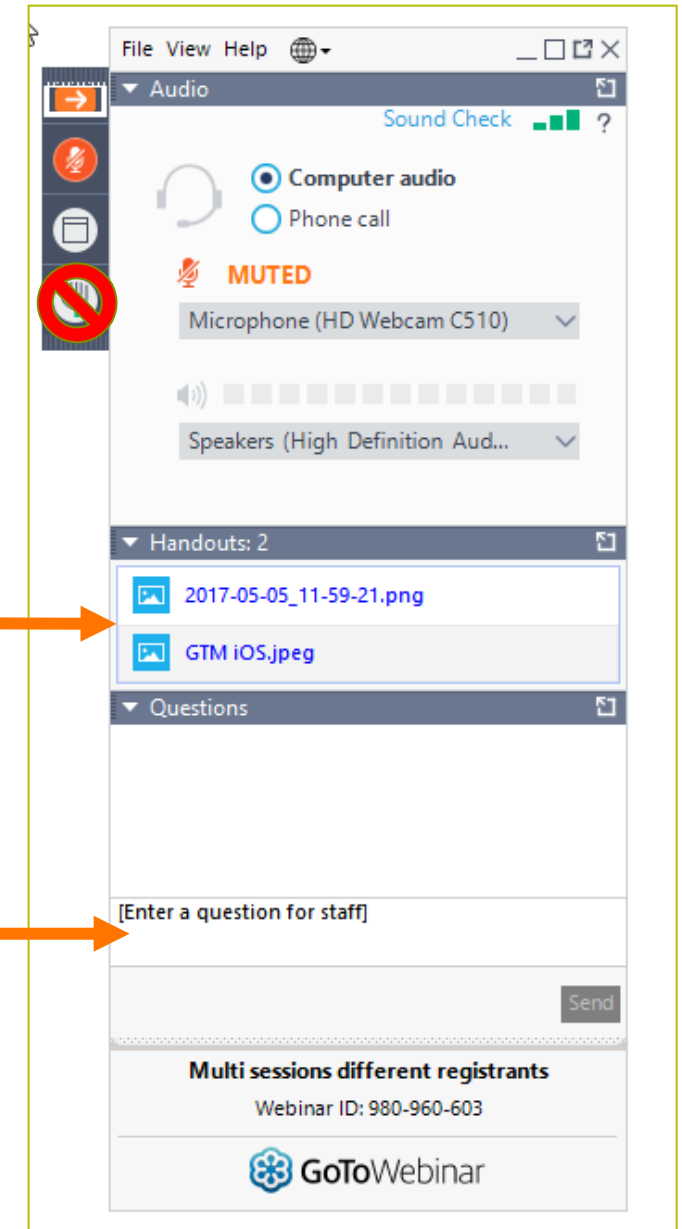
March 20, 2025

# DISCLAIMER

To accommodate all attendees, real-time closed captions will be present during this presentation. We apologize in advance for any transcription errors or distractions. Thank you for your support.

# Housekeeping

- The audience will remain on mute.
- If your audio or slides freeze, restart the webinar.
- A copy of the presentation is in the **'Handouts'** section of webinar panel.
- Enter questions at any time using the **'Questions'** panel.



# Webinar Recordings

Please be aware that this webinar is being recorded.

A copy of the recorded webinar, along with a copy of the presentation will be available on the Service Provider's '**Webinars**' [webpage](#) within two days.

Future webinars are also posted on the webpage as well as their registration link. At the beginning of each quarter, all webinars scheduled for that quarter will be posted.

# Meet Our Presenter

## Amy Kavelman

Senior Telecom Industry Analyst | Contributor Operations

Ms Kavelman is a member of the 499 team that analyzes revenue reported on the FCC Form 499-A. She has worked at USAC for 14 years.

Originally from central Illinois, she moved to the Washington DC area in 1997.

Email: [Amy.Kavelman@usac.org](mailto:Amy.Kavelman@usac.org)

# Agenda

- Webinar Format
- Annual Form – Block 3, Wholesale Revenue
- Questions
- Assistance Resources

# “Office Hours” Webinar Format

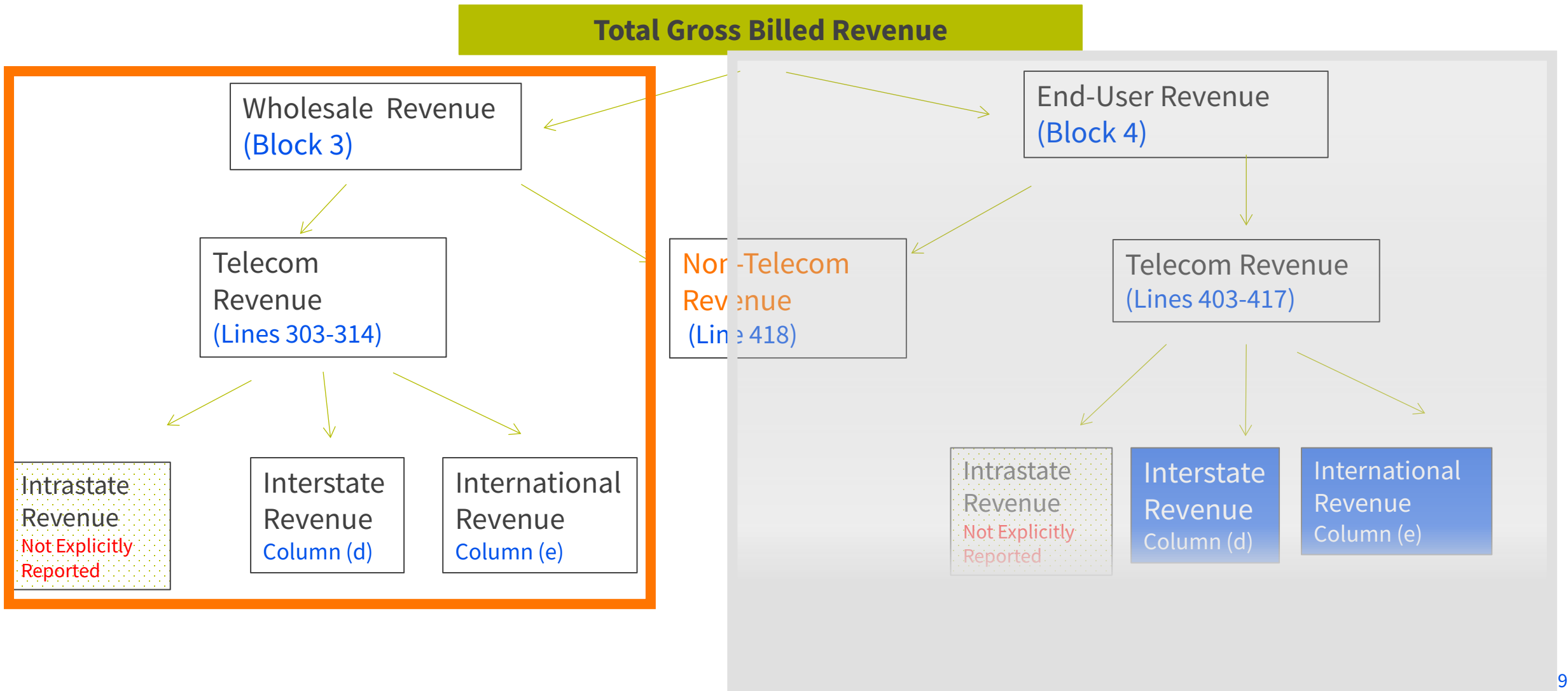
- Office Hours are held monthly.
- Brief presentation of a common topic at the beginning
- Open the floor to questions from attendees
  - Attendees type their question in the ‘Questions’ box in the GoToWebinar panel
  - USAC staff will repeat the question so everyone can hear
  - USAC staff will answer the question, keeping identify of the asker private
  - If question contains specific company information, USAC staff will follow-up with an email, keeping the question private.

# Annual Form Filing

## Block 3 – Wholesale Revenue Reporting



# FCC Form 499-A Revenue Reporting



## Block 3: Carrier's Carrier Revenue Information

Filers may report revenues from contributing resellers (i.e., universal service contributors) on Lines 303 through 314 and must report all other revenues on Lines 403 through 418.

In many cases, the line-item categories from Block 3 are duplicated in Block 4. These are outlined in the instructions and an example is below.

<b>Line 305 (Carrier's Carrier)</b>	<b>Local Private Line and Business Data Service</b>
<b>Line 406 (End User)</b>	

## Block 3 vs Block 4

### **Block 3: Carrier's Carrier Revenue Information**

Revenue from sale of services to contributing service providers.

### **Block 4: End User and Non-Telecommunications Revenue Information**

Revenue that does not qualify for Block 3 is reported in Block 4.

- End users are the final consumer of the service.
- Reseller revenue with *de minimis* amounts of interstate and international end user revenues. (These companies are not direct contributors).
- All other revenues, non-telecommunications in nature.

## Definition of a Reseller

Any filer reporting revenue in Block 3 of the FCC Form 499-A must demonstrate that the reseller meets both parts of the reseller definition.

1. Purchasing service(s) for resale, at least in part, and incorporating the purchased services into its own offerings which are, at least in part, assessable U.S. telecommunications or interconnected VoIP service; and
2. Either directly contributing or have a reasonable expectation that another entity in the downstream chain of resellers directly contributes to the federal universal service support mechanisms on the assessable portion of revenue from offerings that incorporate the purchased services.

Last year, the instructions were clarified that the reseller's 499 Filer ID must be active.

**Resellers attest to this definition by signing a Reseller Certificate. Certificates must be submitted annually. It is the responsibility of the wholesale carrier to request and collect these certificates.**

## Block 3 Line Numbers

This is a screenshot of the .pdf of the annual form, Block 3.

You can see the list of the line numbers as well as the services associated with that line.

It's important to realize that each line number represents a type of service. Rarely, will a service provider sell every one of these services.

This means that there will be many line numbers that will contain \$0 in revenue.

Refer to the annual for instructions for important definitions and explanations for the individual line numbers.

See instructions regarding percent interstate and international.

### Revenues from Services Provided for Resale as Telecommunications by Other Contributors to Federal Universal Service Support Mechanisms

#### *Fixed local service*

Monthly service, local calling, connection charges, vertical features, and other local exchange service including subscriber line and

303.1 PICC charges to IXCs

Provided as unbundled network elements (UNEs)

303.2 Provided under other arrangements

#### Per-minute charges for originating or terminating calls

304.1 Provided under state or federal access tariff

304.2 Provided as unbundled network elements or other contract arrangement

#### Local private line & business data service

305.1 Provided to other contributors for resale as telecommunications

305.2 Provided to other contributors for resale as interconnected VoIP

306 Payphone compensation from toll carriers

307 Other local telecommunications service revenues

308 Support revenues received from Federal or state sources

#### *Mobile services (i.e., wireless telephony, paging, and other mobile services)*

309 Monthly, activation, and message charges except toll

#### *Toll services*

310 Operator and toll calls with alternative billing arrangements (credit card, collect, international call-back, etc.)

311 Ordinary long distance (direct-dialed MTS, customer toll-free (800/888 etc.) service, "10-10" calls, associated monthly account maintenance, PICC pass-through, and other switched services not reported above)

312 Long distance private line services

313 Satellite services

314 All other long distance services

315 Total revenues from resale [Lines 303 through 314]

## Certificate Exemptions

*Intercarrier compensation and universal service support:* The following categories of revenues are not end-user revenue and are reported in Block 3. For these revenue items, the filer is not required to retain Filer 499 ID information or verify that the customer is a reseller

Category of Revenue	499-A Line #
Per-minute switched access charges and reciprocal compensation	Line 304
Revenues received from carriers as payphone compensation for originating toll calls	Line 306
Charges for physical collocation of equipment pursuant to 47 U.S.C. § 251(c)(6)	Line 307
Revenues that filers receive as universal service support from either states or the federal government	Line 308
Revenues received from another U.S. carrier for roaming service provided to customers of that carrier	Line 309

# Certificate Template

USAC | Service Providers | Resources | Forms & Instructions | **USAC-Designed Forms and Templates**

## Resources

### Forms

 Forms & Instructions

Prior Year Forms

**USAC-Designed Forms and Templates**

Upcoming Dates

Announcements

Quick Links

Glossary of Terms

Appeals and Audits

Multi-Factor Authentication

## USAC-Designed Forms and Templates

Paper forms and templates designed to help gather information that is not found on an FCC Form. Follow instructions on each form for submission requirements.

### Credit Balance Refund

[Credit Balance Refund Form](#) 

### Who Must File

Use this form to request USAC refund your company's credit balance

[Learn more](#)

### FUSF Reseller Certification Template

[FUSF Reseller Certification Template](#) 

### Who Must File

Wholesale carriers can use this template to get information from resale customers regarding their FUSF (federal Universal Service Fund) contributions

[Learn more](#)

Certificates developed by the filer are acceptable as long as they meet the requirements outlined in the FCC Form 499-A instructions, pages 39 & 40.

# Reseller Certificate Template

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## Resources

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<a href="#">Credit Balance Refund Form</a> 	Use this form to request USAC refund your company's credit balance <a href="#">Learn more</a>
<b>FUSF Reseller Certification Template</b> <a href="#">FUSF Reseller Certification Template</a> 	<b>Who Must File</b> Wholesale carriers can use this template to get information from resale customers regarding their FUSF (federal Universal Service Fund) contributions <a href="#">Learn more</a>

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**Questions?**

# Additional Help

## **Annual Form Webinar Schedule** *All are recorded and posted on our Webinar webpage*

- March 11 – Revenue Reporting for VoIP Resellers
- March 13 – Live Walkthrough of Completing an FCC Form 499-A
- March 18 – Updating Registration Information
- March 20 – Reporting Wholesale Revenue (Block 3)

### Remaining Webinars

- [March 25](#) – Reporting End User Revenue (Block 4)
- [March 27](#) – Reporting Regional Percentages and Certification of Form

# E-File Message Portal

499 Forms   Payments   **Messages (0)**

**Inbox**  
Archive

Displaying 0 of 0 records

**+ Compose**

No new messages.

Show  records

Send a message to the Service Provider team directly through the Message Portal in E-File

## New Message

**Company**

**Email**  
  
example@company.com

Notify all contacts

**Category**  
--Select A Category--  
--Select A Category--  
499-A  
499-Q  
Billing  
Credit Balance Refunds  
Deactivation  
Payments  
Red Light  
True-Up  
Other

Cancel

# Contributors/Service Providers Customer Service Center (CSC)



**Call us at (888) 641-8722**

Monday – Friday 9 a.m. to 5 p.m. ET



**Email:** [CustomerSupport@usac.org](mailto:CustomerSupport@usac.org)

- Include in your email
  - 498 ID/Service Provider ID Number (SPIN)
  - 499 Filer ID

Contact the CSC for issues relating to login, error messages and other technical problems.



**Universal Service**  
Administrative Co.